

#### CONTACT

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#### EDUCATION

#### **Academy of Art University**

Bachelor of arts / Industrial Design 08/2000 - 05/2004

#### **School of Communication Arts**

Associates Degree / Animation 04/1999 - 07/2000

#### **Howard Perry & Walston**

**Real Estate Courses & License** 07/2007

#### MAIN SOFTWARE

- Photoshop
- Illustrator
- Premiere Pro
- Microsoft works
- Autocad
- Matterport 3D scan
- Adobe Creative Suite

#### INTEREST

- Art/Design
- Real Estate
- Sports
- Investing
- Economics
- Comedy
- Photography
- Writing
- Filming

# LAMAR REAVES

## IF YOU CAN DREAM IT...I CAN DESIGN IT!

#### PROFESSIONAL SUMMARY

Helping organizations reach their goals through marketing, design, sales, customer service and business development.

#### EXPERIENCE

- Design Team Manager Sept. 2019 Jan. 2022
  - foundersport.com Founders Sport Group division at Badger sportswear
  - Managed graphic and apparel design team.
  - •Set direction for seasonal sports programs and catalog development.
  - •Implemented new product categories that increased gross revenue by 10%.
- Marketing & Design Director Jan. 2017 Sept. 2019

Whitewaterlife.com White Water Gear

- Assisted in launching the fishing apparel lifestyle segment.
- Invented new patented technology for performance fishing gear.
- Developed a marketing and social media plan that increased online sales by 600%.
- Lead Activewear Designer/Merchandiser May 2014 Jan. 2017

Hanes.com HANES

- Managed the development of seasonal activewear lines.
- Created merchandising presentations to present to retailers buyer associates.
- Expanded retail product lines to become top performers in Walmart and Target stores.
- NBA Team & Brand Designer/Merchandiser Aug. 2008 May 2014
  - NBA.com / NBA@Knights Apparel
    - Researched market trends at various segments to develop retail strategies.
    - Created merchandising plans to present to NBA marketing team & retail executives.
    - Implemented NBA Team/Brand apparel lines for mass market retailers.
- Marketing & Design Coordinator March 2007 (Seasonal)

Playersunionsports.net/ Players Union

- Managed and implemented Sponsorship programs.
  - Cultivated relationships with prospective customers & clients to expand partnerships
  - Directed team sports promotional campaigns for collegiate and high school programs.
- **Graphic/CAD Designer** March 2006 March 2007

Arcadiaengineers.com/ Arcadia Engineers

- Artist for the civil engineering team.
- Assisted in developing site plans, renderings and map layouts for builders.
- Created presentations for various real estate projects.
- Apparel Designer July 2004 March 2006

Rocawear.com/ Rocawear

- Athleticwear designer for Team Roc sports division.
- Assisted in implementing a new shoe product segment.
- Assisted in developing marketing plans for select product segments.

CONTRACTED CLIENTS INCLUDE •Coca-Cola •BET •Michelin •NHL •NCAA •NBA

### PRIMARY SKILLS

- -GRAPHIC DESIGN
- -PRODUCT DESIGN
- -APPAREL DESIGN
- -MERCHANDISING
- -BRANDING -MARKETING
- -VIDEO EDITING
- -DESIGN DIRECTION
- -VISION CASTING AND STRATEGY
- -PROJECT MANAGEMENT
- -TEAM BUILDING
- -PRESENTATION BUILDING
- -SALES
- -CUSTOMER SERVICE
- -BUSINESS DEVELOPMENT
- -ORGANIZATIONAL STRUCTURE
- -TEAM MANAGEMENT
- -SOCIAL MEDIA MANAGEMENT

